FAIRTRADE CASHEWS

GLOBAL MARKET SHARE

<table>
<thead>
<tr>
<th>Year</th>
<th>Share</th>
</tr>
</thead>
<tbody>
<tr>
<td>2008</td>
<td>0%</td>
</tr>
<tr>
<td>2017</td>
<td>3%</td>
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</tbody>
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14,000 tons

Potential Growth Markets 2017 - 2026

- USA
- Germany
- Netherlands
- UK
- France
- Sweden
- Italy
- Switzerland

Fairtrade Supply Potential 2017 - 2026

- Ivory Coast
- Burkina Faso
- India
- Brazil
- Benin
- Sri Lanka

Top 5 import markets 2017

- USA 55%
- Germany 23%
- UK 7%
- Italy 6%

Producers and traders in Vietnam

- An Vien service agriculture cooperative
- Iagrai Cashew producer cooperative
- Phuoc Hung cooperative
- Target agriculture Vietnam
- Viet Ha Cashew
- Olam Vietnam
- LAFOOOCO

GloballyCool
International Business Enterprises

FAIRTRADE

TDC